



MEMBERSHIP KIT



Join **NASSTRAC** to enhance your career and add value to your organization.

Providing Education and Advocacy for shippers and carriers since 1952.

Thank you for your interest in **NASSTRAC!** This kit includes:

- **NASSTRAC Member Demographics**
- **Member Exclusive Benefits**
- **New Member Sign-up Form**

A **leader** in education

An **advocate** on Capital Hill

Your **connection** to the industry



"This is a group of transportation professionals, representing shippers and suppliers that strategize for the future, learn from each other, and exchange goals and aspirations. The focus on education and advocacy helps me to be more effective in my role and more valuable to my organization."

– Brian Damiani, Simplified Logistics,
NASSTRAC Professional Interaction Committee Chair

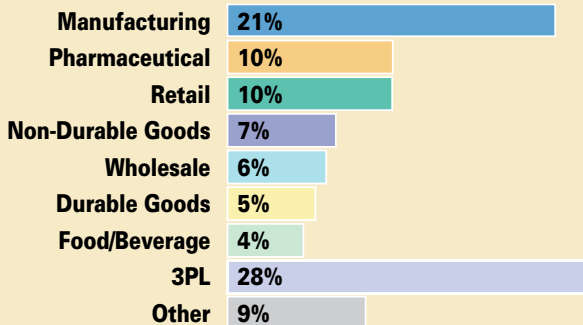
NASSTRAC, Inc. provides value to transportation and logistics professionals through advocacy, education, connections, and solutions. It provides a forum for you to grow professionally, broaden your industry connections, educate yourself on new trends and issues, and help shape legislative issues that impact your organization and the industry overall.

As a member, you'll be involved in an organization serving members from all areas of transportation—from full truckload and LTL to intermodal, air, expedited shipping, and global logistics.

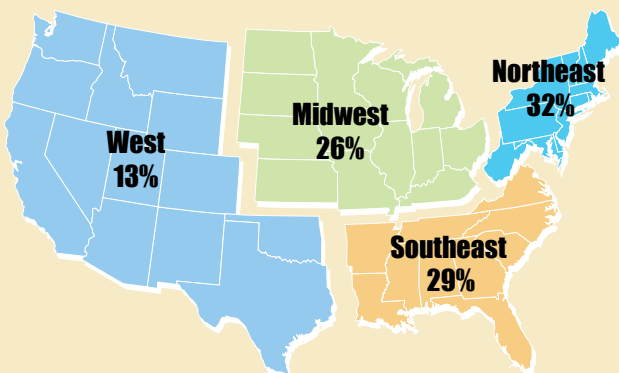
Who Belongs to NASSTRAC?

- Key decision-makers at all levels — ranging from Manager or Director of Transportation to Vice President of Logistics or Supply Chain Management.
- Many industries are represented, including: consumer products, retail, pharmaceutical, chemical, cosmetics, machinery, medical, printing, publishing, durable goods, and food and beverage.
- Suppliers of transportation and logistics-related products and services — including carriers, SCM integrators, technology innovators, and consultants.

Who Makes up “Regular” Membership?



Where NASSTRAC Members Are From



For More Information, Contact:

952-442-8850, ext. 208 • www.NASSTRAC.org

NASSTRAC Office: 9382 Oak Avenue, Waconia, MN 55387

Partial List of “Regular” Member Companies

- | | |
|----------------------------------|--|
| Advance Stores Company, Inc. | John Sterling Corporation |
| AIMS Logistics | Johnson & Johnson Vision Care |
| Air Products & Chemicals, Inc. | Kalwall Corporation |
| Air Techniques, Inc. | Kawasaki Motors Corp |
| Alcan Packaging | Lego Systems Inc. |
| Alcoa | Leviton Manufacturing Company |
| Allegiance Healthcare | LifeWay Christian Resources |
| All-Pak, Inc. | Lipo Chemicals |
| American Greetings Corporation | L’Oreal USA |
| American Wire Works, Inc. | Lutron Electronics |
| AquaGlass | Mack Trucks, Inc. |
| Ascendia Brands Company | Mark IV Automotive-Dayco Products, Inc |
| Avnet | Masco Corporation |
| Baer Supply Company | Medpointe Pharmaceuticals |
| Berwick Offray | Modern Equipment Company, Inc. |
| Best Buy Company | Moen, Incorporated |
| Big Lots | National Envelope Corporation |
| BNSF Logistics | National Retail Systems |
| BPI Communications, Inc. | NCH Corporation |
| Bristol-Myers Squibb | New Breed Corporation |
| C.H. Robinson Worldwide | NewPage Corporation |
| C.M. Products, Inc. | Olympia Chimney Supply |
| Calgon Carbon Corporation | Para-Chem Southern, Inc. |
| Casio Inc. | Pelco |
| Century Tool & Manufacturing Co. | Perry Judd’s |
| Chain Connectors | Pfizer, Inc. |
| Chatham Brass Company, Inc. | Pier 1 Imports |
| ClosetMaid | Pilot Pen Corporation of America |
| CNH America LLC | Pliant Corporation |
| Coach, Inc. | PODS |
| Coates American | R.M. Palmer Company |
| Colomer USA | Rand-McNally |
| Cott Beverages | Reddick Fumigants |
| CVS/Caremark | Respironics |
| Danaher Corporation | Revlon Consumer Products Corp. |
| Decision Spectrum Svcs | Saddle Creek Corporation |
| Dickinson Brands, Inc. | Sage Products, Inc. |
| Dole Foods FV | Schering-Plough Corporation |
| Domino’s Pizza, Inc. | Sealed Air Corporation |
| Energizer | Snap-On Tools |
| ENERSYS | Solectron, Inc |
| ESAB Welding & Cutting Products | Spangler Candy Company |
| Ethicon, Inc. | Spencer Turbine |
| Famous Footwear | SPX Corporation |
| Fiskars Brand | Stone Management Corporation |
| Fiskars Home Leisure | Sun Chemical Corporation |
| Gambro Healthcare, Inc. | Swindell Dressler International |
| Gardner Gibson | Swing-N-Slide |
| GE Corp. Initiative Group | SwitchQuick LLC |
| Gerber Legendary Blades | Taminco Methylamines, Inc. |
| Grainger Industrial Supply | The Boyd Company, Inc. |
| Hach Company | Tiffany & Company |
| Hallmark Cards | TMS Technologies LLC |
| Harman Consumer Group | Twin Modal, Inc. |
| Harman/Becker Automotive Systems | U.S. Smokeless Tobacco Co. |
| Harper Brush Works | UCI Distribution Plus |
| Highland Plastics, Inc. | Unique Industries, Inc. |
| Highsmith Inc. | United States Playing Card Company |
| Illinois Tool Works | VWR Scientific Products |
| Ingram Book Company | Waddington North America |
| J & J Sales & Logistics Co. | Wyeth Pharmaceuticals |

NASSTRAC has a long history of representing and protecting shipper interests. From collaboration and legislative activity to the integration of an educational and networking platform, NASSTRAC today is the only association in the industry where shippers retain exclusive voting rights. That core value reflects what NASSTRAC has stood for over the last 50 years... representing and supporting the needs of shippers as the market shifts and their roles and responsibilities evolve.

Advocacy

Free Legal Advice. Get valuable one-on-one expertise from NASSTRAC's legal counsel John Cutler on contract reviews, assistance with bills of lading, under-charge claims and more.

Legislative and Regulatory Filings.

Stay on top of legislative developments and NASSTRAC's position on regulatory issues impacting your role and the industry.

Education

Annual Conference and Regional Seminars. The hottest topics. Leading speakers. Learn and interact with the experts among a diverse group of professionals with solutions to share.

Webinars. A live, online educational option where hot topics and industry experts come together. Save your travel budget and join us from your office.

NewsLink. Each issue has the headlines, in-depth articles and member news that keep you on the forefront. Members enjoy this complimentary subscription.

E-Link. Delivered direct to your inbox, this electronic newsletter is a quick read packed with timely information as it relates to your daily challenges.

Thought Leadership. Our exclusive pool of industry leaders share their knowledge and expertise. Learn from them or join the roster!

Resource library. From articles and case studies to event presentations, access it all online at www.NASSTRAC.org.

Connections

Online member directory. Enjoy unlimited access and instant connections with other NASSTRAC members with our searchable online directory.

Volunteer Opportunities. Volunteer as an officer, speaker or join a special committee. You'll enhance your career and build your connections.

Job Finder. Find jobs or employees. It's all at www.NASSTRAC.org.

Annual Conference and Seminars. These events are vital to your connection to the marketplace, peer relationships and future business partners. Members get discounted pricing.

Member news. Send us your company news or special event, and we'll post it on the Web site. You and your fellow members can stay informed on industry offerings, company news and more.

Solutions

Annual Expo. In collaboration with the Annual Conference, it is *the* place where deals are made and relationships grow.

Shipper Yellow Pages. This resource is networking online. A directory for shippers to find potential solutions and providers to be there for them.

Carrier Advisory Council. This dynamic group of leaders help to shape direction and collaboration between the shipper community and providers.

Recognition

Carrier of the Year Award. The best in carriers are recognized for customer service, operational excellence, pricing and more.

Member of the Year Award. This award recognizes personal leadership, commitment, and dedication to the industry as well as to the association.

Associate Member of the Year Award. Continued commitment to the industry, leadership, and association support earns this award from the provider community.

Shipper of the Year. This award is presented to an outstanding shipper with proven expertise and innovation when it comes to transportation practices.



"I gain knowledge, contacts, friendships, business partners, and most importantly, access. NASSTRAC is a quality group that connects you with industry leaders, academia, and fellow peers that have similar challenges and solutions to share."

– Joe Estrella, Director of Transportation & Logistics Network, CVS/Pharmacy

We look forward to serving you!

Date _____

Member Information *(Duplicate this form and complete for each individual member)*

Name _____ Title _____

Company (as you want it to be listed) _____

Business Type _____ Gross Global Sales \$ _____

Street Address _____

City/State/Zip _____ Web Site _____

Phone _____ Fax _____ E-Mail _____

Dues options

The annual membership dues and the number of individuals per membership are based upon global annual sales of your parent company. Check one:

- | <u>Gross Global Sales</u> | <u>Dues</u> |
|---|-------------------------------------|
| <input type="checkbox"/> Under \$100 million..... | \$550
(2 memberships included) |
| <input type="checkbox"/> \$100 million, but less than \$500 million | \$950
(3 memberships included) |
| <input type="checkbox"/> \$500 million, but less than \$1 billion | \$1,350
(4 memberships included) |
| <input type="checkbox"/> \$1 billion, but less than \$2.5 billion..... | \$1,650
(5 memberships included) |
| <input type="checkbox"/> \$2.5 billion and over | \$2,000
(6 memberships included) |
| <hr/> | |
| <input type="checkbox"/> Additional Members (if desired) | \$150 |
| <input type="checkbox"/> Academic, Press, Associations,
and Civic Organizations..... | \$150 |
| <hr/> | |
| <input type="checkbox"/> Single Trial Shipper Membership | \$199 |
| Offer valid only to individuals who qualify for "Regular Membership" of NASSTRAC (shippers, receivers, shipper associations, consultants, and 3PL providers responsible for freight decisions). | |

TOTAL AMOUNT = _____

Payment options *(Check one)*

- By Check**
Make payable and send to: NASSTRAC,
9382 Oak Avenue, Waconia, MN 55387
- By Credit Card:**
 Visa MasterCard American Express

Card Number

Expiration Date

Cardholder Name (print)

Cardholder Signature

Invoice/Reference # 10306

Questions?

Call 952/442-8850, ext. 208.